

Quarterly Report for the NZ Music Commission

Quarter 2: April, May, June 2022

This report has been created by Recorded Music NZ for The NZ Music Commission.

The purpose of the report is to track the consumption of NZ Music consumed within NZ across various media: Streaming, Downloads, Physical formats and Radio.

At a glance: Quarter 2 – April, May, June 2022

Streaming

- The number of streams by NZ artists streamed in NZ was down 13.4% from last quarter to 190,045,370 streams this quarter.
- The number of Waiata Reo streams by artists streamed in Aotearoa was <u>up 2.4%</u> from last quarter to <u>14,715,300</u> streams this quarter.
- Overall streaming units were <u>down 2.2%</u> during this period to <u>2,363,835,434</u> total streams.

Single Sale Units

- The number of single sale units by NZ artists purchased digitally in NZ was down 9.6% from last quarter to 11,203 units this quarter.
- Overall Single Sales units were <u>down 3.8%</u> during this period to <u>116,976</u> total units.

Album Sales Units

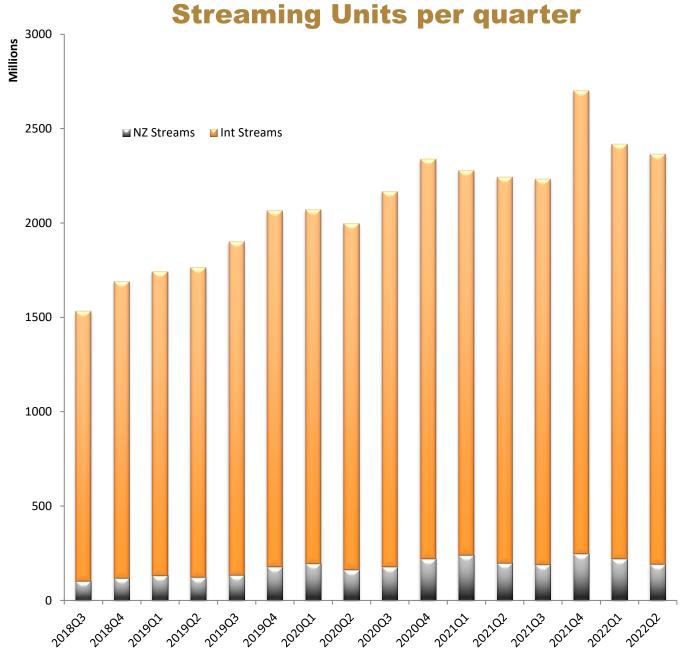
- The number of album sales units by NZ artists purchased digitally or physically in NZ was <u>up 11.1%</u> from last quarter to <u>10,457</u> units this quarter.
- Overall Album Sales units were <u>up 28.7%</u> during this period to <u>85,349</u> total units.

Radio

- Individual spins of songs by NZ artists across all radio in NZ was down 6.1% from last quarter to 406,345 spins this quarter.
- Individual spins of Waiata Reo across all radio in NZ was down 9.9% from last quarter to 118,178 spins this quarter.







Top 10 Q2 2022

| | Title | Artist | Label |
|----|----------------------------|----------------------------|------------------------|
| 1 | In The Air | L.A.B. | LOOP |
| 2 | Mr Reggae | L.A.B. | LOOP |
| 3 | Controller | L.A.B. | LOOP |
| 4 | Cool It Down | Coterie | Massive/SonyMusic |
| 5 | KELZ GARAGE | SWIDT feat. Lomez Brown | SWIDT/Universal |
| 6 | Why Oh Why | L.A.B. | LOOP |
| 7 | Under The Sun | L.A.B. | LOOP |
| 8 | Don't Forget Your Roots | Six60 | Massive/Universal |
| 9 | Takeover | Lee Mvtthews feat. NÜ | LeeMvtthews/DRM |
| 10 | They Don't Know | Savage feat. Aaradhna | DawnRaid/FMG/Universal |

Q2 2022 (April to June)

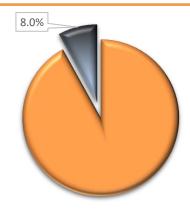
- Total # of streams = 2,363,835,434
- # of NZ Music streams = 190,045,370 (8.0%)

Q1 2022 (January to March)

- Total # of streams = 2,416,791,975
- # of NZ Music streams = 219,507,513 (9.1%)

Same quarter last year: Q2 2021 (April to June)

- Total # of streams = 2,243,001,679
- # of NZ Music streams = 197,170,562 (8.8%)



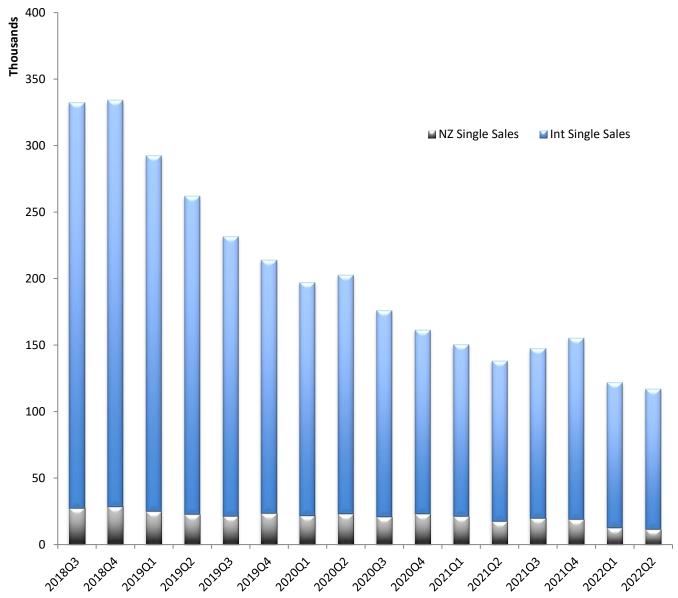
*Suppliers: as indicated in the notes





Single Sale Units per quarter

(Digital only)



Top 10 Q2 2022

| | Title | Artist | Label |
|----|----------------------|-------------------------------------|------------------------|
| 1 | Pepeha | Six60 | Massive/Universal |
| 2 | 35 | Ka Hao feat. Rob Ruha | InDigiNation/DRM |
| 3 | Beyond The Stars | Tami Neilson feat. Willie Nelson | TamiNeilson/Southbound |
| 4 | Cool It Down | Coterie | Massive/SonyMusic |
| 5 | In The Air | L.A.B. | LOOP |
| 6 | Under The Sun | L.A.B. | LOOP |
| 7 | That's Where I'll Be | Rob Ruha | InDigiNation/Universal |
| 8 | Mr Reggae | L.A.B. | LOOP |
| 9 | Poi E | The Patea Maori Club | Maui/Jayram/Pordor |
| 9 | Don't Forget Your | The Patea Maori Club | Maui/Jayrem/Border |
| 10 | Roots | Six60 | Massive/Universal |

Q2 2022 (April to June)

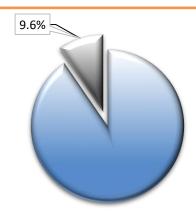
- Total # of sales = 116,976
- # of NZ Music sales = 11,203 (9.6%)

Q1 2022 (January to March)

- Total # of sales = 121,641
- # of NZ Music sales = 12,388 (10.2%)

Same quarter last year: Q2 2021 (April to June)

- Total # of sales = 137,911
- # of NZ Music sales = 17,276 (12.5%)



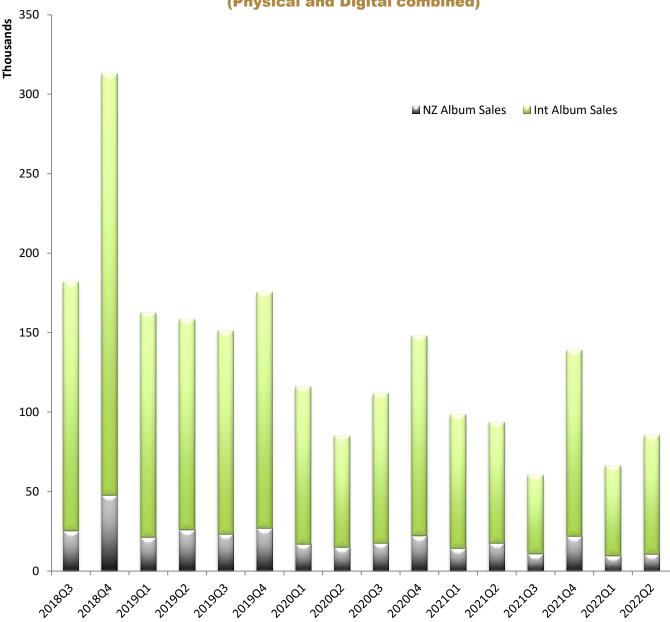
^{*}Suppliers: as indicated in the notes





Album Sale Units per quarter

(Physical and Digital combined)



Top 10 Q2 2022

| Title | Artist | Label |
|--|----------------|-------------------|
| 1 Six60 (1): 10th Anniversary Edition | Six60 | Massive/Universal |
| 2 Warm Chris | Aldous Harding | FlyingNun |
| 3 Te Ao Mārama EP | Lorde | Universal |
| 4 L.A.B. V | L.A.B. | LOOP/Border |
| 5 For The Love Of Country | Jodi Vaughan | Tasman |
| 6 Good 'n Greasy | T-Bone | T-Bone/DRM |
| True Colours: 40th Anniversary 7 Edition | Split Enz | WEA/Warner |
| 8 Something To Feel | Teeks | SonyMusic |
| 9 Pū Whenua Hautapu Eka Mumura | , , | AAA |
| 10 They Seek My Head | End Boss | EndBossIndustries |

Q2 2022 (April to June)

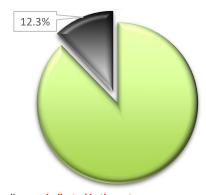
- Total # of sales = 85,349
- # of NZ Music sales = 10,457 (12.3%)

Q1 2022 (January to March)

- Total # of sales = 66,311
- # of NZ Music sales = 9,416 (14.2%)

Same quarter last year: Q2 2021 (April to June)

- Total # of sales = 93,756
- # of NZ Music sales = 17,566 (18.7%)



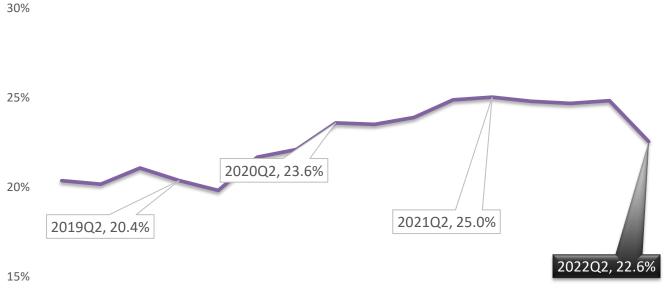
*Suppliers: as indicated in the notes





Airplay Points (All Radio)





Top 10 Q2 2022

| Title | Artist | Label |
|------------------------|-----------------------|-----------------------|
| Someone To Be | | |
| 1 Around | Six60 | Massive/Universal |
| 2 Cool It Down | Coterie | Massive/SonyMusic |
| 3 Mr Reggae | L.A.B. | LOOP |
| 4 Can't Make It Right | Jackson Owens | FiveAM/GYROstream |
| Tour triume it right | SWIDT feat. Lomez | The mily of most cam |
| 5 KELZ GARAGE | Brown | SWIDT/Universal |
| 6 That's Where I'll Be | Rob Ruha | InDigiNation/Universa |
| 7 All She Wrote | Six60 | Massive/Universal |
| 8 Dreams | Jolyon Petch | Hussle/TheOrchard |
| 9 Takeover | Lee Mytthews feat. NÜ | LeeMvtthews/DRM |
| | Sons Of Zion feat. | |
| 10 Love On The Run | Jackson Owens | SonyMusic |

Q2 2022 (April to June)

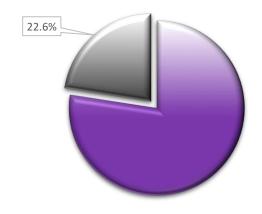
• # of NZ Song Spins: 406,345

Q1 2022 (January to March)

• # of NZ Song Spins: 432,725

Same quarter last year: Q2 2021 (April to June)

of NZ Song Spins: 412,766



*Stations Tracked: as indicated in the notes



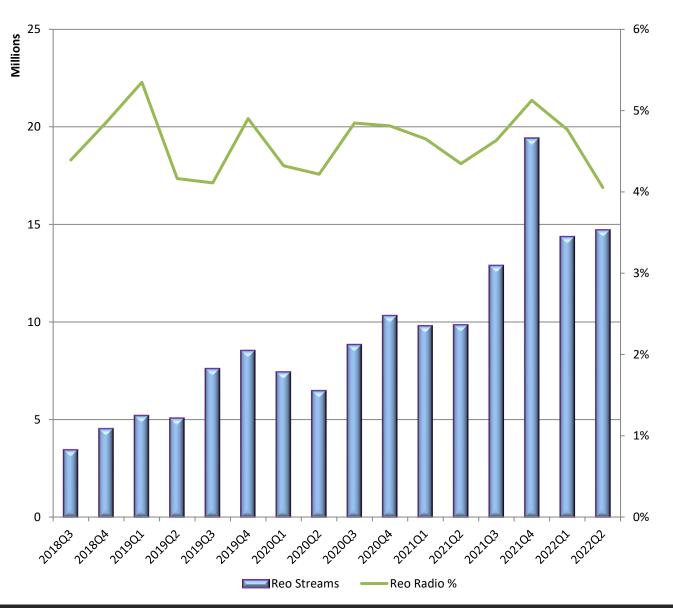
10%

5%



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Waiata Reo Streaming Units per quarter [+ Waiata Reo Radio %'s across all radio]



Top 10 Most Streamed Waiata Reo Q2 2022

| T | Title | Artist | Label |
|----|---|--|------------------------|
| 1 | 35 | Ka Hao feat. Rob Ruha | InDigiNation/DRM |
| 2 | Pepeha | Six60 | Massive/Universal |
| 3 | Kia Mau Ki Tō Ūkaipō / Don't Forget Your Roots | Six60 | Universal |
| 4 | Taku Raumiri | Uru Whetu feat. Torere And Te Aroha | CincoCine/DRM |
| 5 | Tōrea | Makaira Berry, Hamiora Tuari, Mere Arihi Pipi- Takoko And Pere Wihongi | BlackMedia/DRM |
| 6 | Aotearoa | Stan Walker feat. Ria Hall, Troy Kingi And Maisey Rika | SonyMusic |
| 7 | Poi E | The Patea Maori Club | Maui/Jayrem/Bord er |
| 8 | Tua | Stan Walker feat. Ibanez Maeva | SonyMusic |
| 9 | Ka Mānu | Various | MaoriMusic/DRM |
| 10 | He Aroha Hinemoa (Love On The Run) | Sons Of Zion feat. Jackson Owens | SonyMusic |

Q2 2022 (April to June)

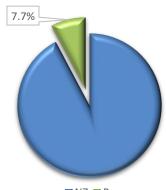
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Q1 2022 (January to March)

- Total # of streams = 2,416,791,975
- # of NZ Music streams = 219,507,513 (9.1%)
- Total # of Waiata Reo streams = 14,372,487 (0.6%)

Same quarter last year: Q2 2021 (April to June)

- Total # of streams = 2,243,001,679
- # of NZ Music streams = 197,170,562 (8.8%)
- Total # of Waiata Reo streams = 9,852,462 (0.4%)



■ NZ ■ Reo





Data notes:

All data is collected by Recorded Music NZ/Radioscope directly from the sources indicated below. In the majority of instances data is supplied digitally and these sources may change from time to time.

The methods of determining data inclusion within each particular categorisation is in alignment with the Official NZ Music Charts terms and conditions. These terms and conditions specify streaming, single and album parameters and are available on Recorded Music NZ's Official NZ Music Charts website here:

https://www.nztop40.co.nz/assets/Chart%20Rules%20July%202018.pdf

If you have any questions relating to the data collection or methodology please contact Recorded Music NZ. www.recordedmusic.co.nz

Contributing Data Sources:

| Streaming: | | Radio: | |
|-----------------------|-----------------------|-------------------------------|--|
| Spotify | The Edge | Base FM | |
| Apple Music | The Breeze | Radio Control | |
| Google All Access | More FM | QFM | |
| | ZM | Peak FM | |
| | The Rock | The Most | |
| Physical Sales: | Mai FM | Tainui FM (Waikato) | |
| The Warehouse | The Hits | Radio Waatea (Auckland) | |
| JBHiFi | Coast | Tahu FM (Christchurch) | |
| Marbecks | Magic | Ngati Hine FM (Whangarei) | |
| Real Groovy | The Sound | Atiawa Toa (Lower Hutt) | |
| Mighty Ape | Radio Hauraki | Te Arawa FM (Rotorua) | |
| Flying Out | Flava | Ake (Auckland) | |
| Southbound | George FM | Kia Ora FM (Palmerston North) | |
| Slowboat | Mix FM | Awa FM (Whanganui) | |
| Mint Music | Life FM | Maniapoto FM (Te Kuiti) | |
| My Music | Radio Rhema | Nga Iwi FM (Paeroa) | |
| Rough Peel | Niu FM | Ngati Porou (Ruatoria) | |
| Vinyl Countdown | bFM | Raukawa FM (Tokoroa) | |
| Bandcamp | Southern Star | Sun FM (Whakatane) | |
| Townsend | Active 88.6FM | The Heat (Rotorua) | |
| Direct To Consumer | rdu | Radio Kahungunu (Hawkes Bay) | |
| | Radio 1 | Moana AM (Tauranga) | |
| <u>Digital Sales:</u> | Bayrock | Te Korimako (Taranaki) | |
| iTunes | 1XX | Tumeke FM (Whakatane) | |
| Google Play Music | Pulzar | Turanga FM (Gisborne) | |
| Bandcamp | 531 PI | Tuwharetoa FM (Turangi) | |
| Direct To Consumer | Hokonui | Te Hiku O Te Ika (Kaitaia) | |
| | Central FM | | |
| | Coast FM (West Coast) | | |



