

Quarterly Report for the NZ Music Commission

Quarter 4: October, November, December 2022

This report has been created by Recorded Music NZ for The NZ Music Commission.

The purpose of the report is to track the consumption of NZ Music consumed within NZ across various media: Streaming, Downloads, Physical formats and Radio.

At a glance: Quarter 4 – October, November, December 2022

Streaming

- The number of streams by NZ artists streamed in NZ was up 18.5% from last quarter to 227,061,655 streams this quarter.
- The number of Waiata Reo streams by artists streamed in Aotearoa was <u>up 2.2%</u> from last quarter to <u>15,180,739</u> streams this quarter.
- Overall streaming units were <u>up 11.5%</u> during this period to <u>2,754,623,601</u> total streams.

Single Sale Units

- The number of single sale units by NZ artists purchased digitally in NZ was <u>up 5.1%</u> from last quarter to <u>11,564</u> units this quarter.
- Overall Single Sales units were <u>up 1.4%</u> during this period to <u>116,136</u> total units.

Album Sales Units

- The number of album sales units by NZ artists purchased digitally or physically in NZ was <u>up 49.7%</u> from last quarter to <u>18,477</u> units this quarter.
- Overall Album Sales units were <u>up 48.5%</u> during this period to <u>115,489</u> total units.

Radio

- Individual spins of songs by NZ artists across all radio in NZ was up 1.9% from last quarter to 406,302 spins this quarter.
- Individual spins of Waiata Reo across all radio in NZ was up 2.5% from last quarter to 128,477 spins this quarter.





Streaming Units per quarter 3000 Millions 2500 ■ NZ Streams ■ Int Streams 2000 1500 1000 500

Top 10 Q4 2022

	Title	Artist	Label
1	Before You Leave	Six60	Massive/Universal
2	In The Air	L.A.B.	LOOP
3	Mr Reggae	L.A.B.	LOOP
4	Don't Forget Your Roots	Six60	Massive/Universal
5	Controller	L.A.B.	LOOP
6	Someone To Be Around	Six60	Massive/Universal
7	Cool It Down	Coterie	Massive/SonyMusic
8	Wandering Eye	Fat Freddy's Drop	TheDrop/Rhythmethod/DRM
9	Why Oh Why	L.A.B.	LOOP
10	Heart Of A Lion	Brutha Rodz feat. Wiz Tokelau	BruthaRodz

Q4 2022 (October to December)

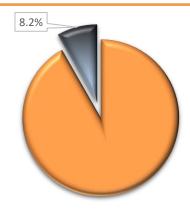
- Total # of streams = 2,754,623,601
- # of NZ Music streams = 227,061,655 (8.2%)

Q3 2022 (July to September)

- Total # of streams = 2,470,587,089
- # of NZ Music streams = 191,680,186 (7.8%)

Same quarter last year: Q4 2021 (Oct to December)

- Total # of streams = 2,701,389,937
- # of NZ Music streams = 245,690,789 (9.1%)



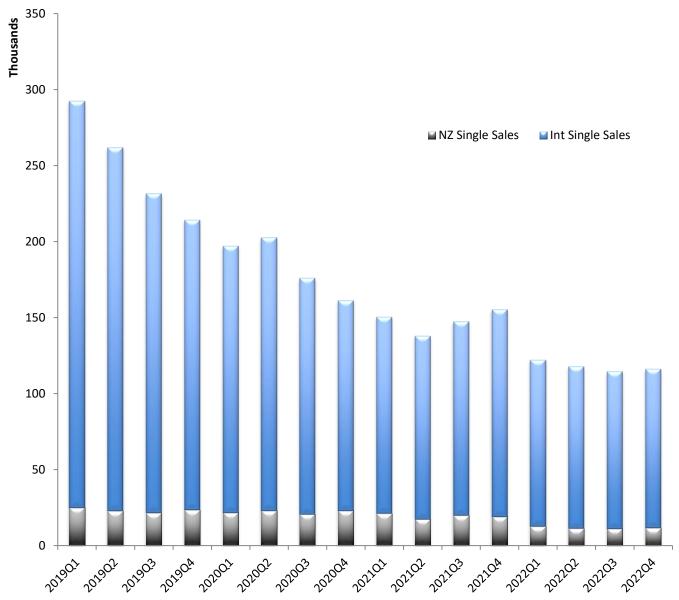
*Suppliers: as indicated in the notes





Single Sale Units per quarter

(Digital only)



Top 10 Q4 2022

	Title	Artist	Label
1	Before You Leave	Six60	Massive/Universal
2	Aotearoa Sun	Jaya	Crucible/DRM
3	Pepeha	Six60	Massive/Universal
4	Take It Away	L.A.B.	LOOP
5	Never Been Tonight	Six60	Massive/Universal
6	In The Air	L.A.B.	LOOP
7	35	Ka Hao feat. Rob Ruha	InDigiNation/DRM
8	Consume	MADELINE.	DarkBops
9	If You're Not The One	Daniel Bedingfield	Universal
10	Don't Forget Your Roots	Six60	Massive/Universal

Q4 2022 (October to December)

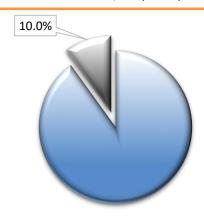
- Total # of sales = 116,136
- # of NZ Music sales = 11,564 (10.0%)

Q3 2022 (July to September)

- Total # of sales = 114,531
- # of NZ Music sales = 11,005 (9.6%)

Same quarter last year: Q4 2021 (Oct to December)

- Total # of sales = 155,139
- # of NZ Music sales = 18,827 (12.4%)



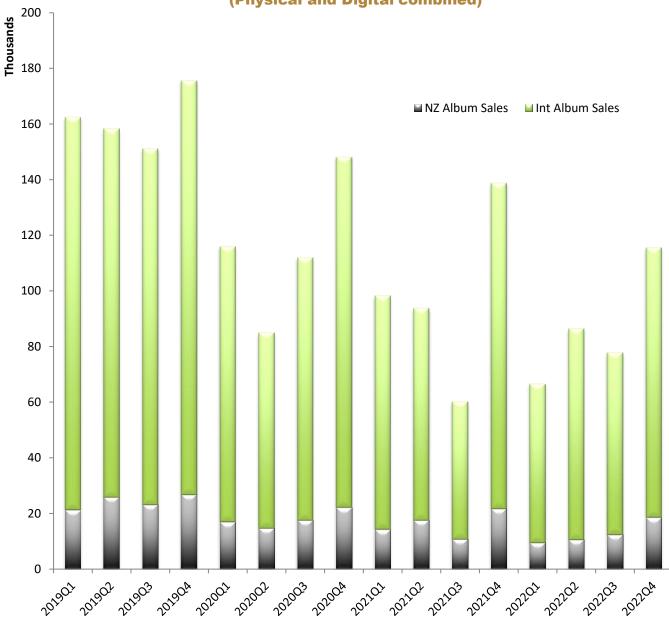
*Suppliers: as indicated in the notes





Album Sale Units per quarter

(Physical and Digital combined)



Top 10 Q4 2022

Title		Artist	Label
1 Castle	St	Six60	Massive/Universal
2 TREES		Avantdale Bowling Club	YearsGoneBy/Border/DRM
3 HAM(OFIED TRE	POETIK	ForTheVille/Rhythmethod/ DRM
	Of The Ratbags And Musty Theme Songs	Troy Kingi	AAA/Border/InGrooves
5 Exper	t In A Dying Field	The Beths	IvyLeague/Border
6 My Bo	ру	Marlon Williams	Virgin/Universal
	and From ngton, New Zealand	DARTZ	FlyingNun
8 Slow I	Burn	Mel Parsons	CapeRoad/DRM
9 L.A.B.	V	L.A.B.	LOOP/Border
The Ta 10 (1994	adpole Collection -2006)	Tadpole	TadpoleMusic/DRM

Q4 2022 (October to December)

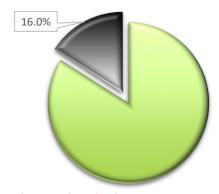
- Total # of sales = 115,489
- # of NZ Music sales = 18,477 (16.0%)

Q3 2022 (July to September)

- Total # of sales = 77,757
- # of NZ Music sales = 12,341 (15.9%)

Same quarter last year: Q4 2021 (Oct to December)

- Total # of sales = 138,799
- # of NZ Music sales = 21,716 (15.7%)

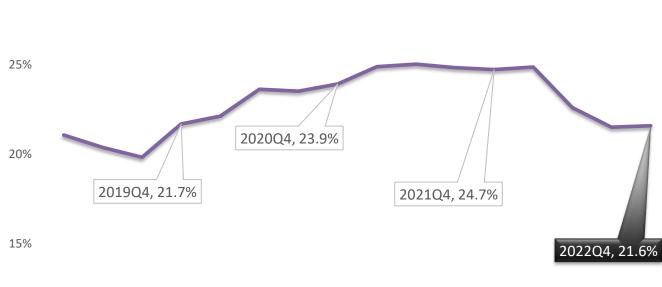


*Suppliers: as indicated in the notes





Airplay Points (All Radio)



Top 10 Q4 2022

Title	Artist	Label
1 Before You Leave	Six60	Massive/Universal
2 Never Been Tonight	Six60	Massive/Universal
3 That's Where I'll Be	Rob Ruha	InDigiNation/Universal
The One You Want ('60s 4 Song)	Stan Walker feat. JessB	SonyMusic
5 West Coast Drive	Coterie	Massive/SonyMusic
6 The City	Riiki Reid	WEA/Warner
7 One Night	Sons Of Zion	SonsOfZion/Precise
8 Stuck In Denial	Mitch James	SonyMusic
9 Little Fun	Hamo Dell feat. Sammy Johnson	SonyMusic
10 In The Air	L.A.B.	LOOP

Q4 2022 (October to December)

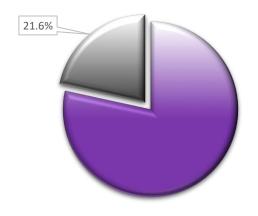
• # of NZ Song Spins: 406,302

Q3 2022 (July to September)

• # of NZ Song Spins: 398,802

Same quarter last year: Q4 2021 (Oct to December)

• # of NZ Song Spins: 442,838



*Stations Tracked: as indicated in the notes



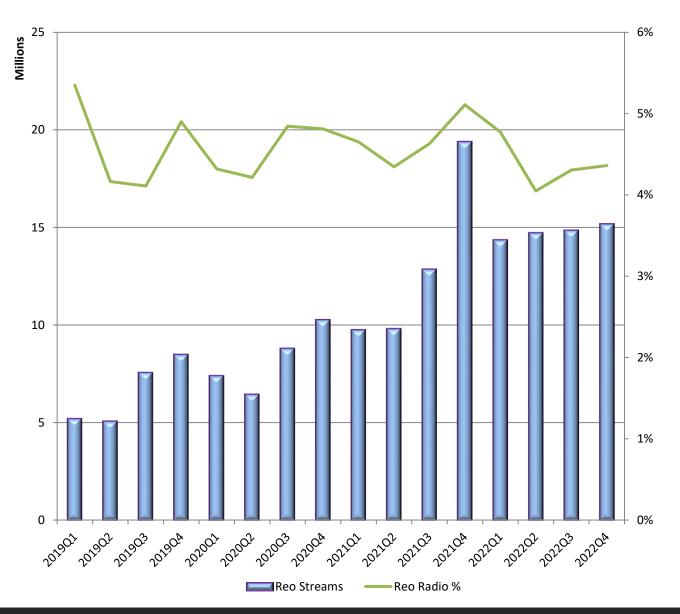
30%

10%

5%



Waiata Reo Streaming Units per quarter [+ Waiata Reo Radio %'s across all radio]



Top 10 Most Streamed Waiata Reo Q4 2022

	Title	Artist	Label
1	Pepeha	Six60	Massive/Universal
	Kia Mau Ki Tō Ūkaipō / Don't Forget Your		
2	Roots	Six60	Universal
3	35	Ka Hao feat. Rob Ruha	InDigiNation/DRM
4	Taku Raumiri	Uru Whetu feat. Torere And Te Aroha	CincoCine/DRM
5	Poi E	The Patea Maori Club	Maui/Jayrem/Border
6	Tōrea	Makaira Berry, Hamiora Tuari, Mere Arihi Pipi- Takoko And Pere Wihongi	BlackMedia/DRM
		Stan Walker feat. Ria Hall,	
7	Aotearoa	Troy Kingi And Maisey Rika	SonyMusic
8	Maumahara Noa Ahau	Brannigan Kaa	MinaakaMusic/DRM
9	Purea (Cool It Down)	Coterie	Massive/SonyMusic
		Stan Walker feat. Ibanez	
10	Tua	Maeva	SonyMusic

Q4 2022 (October to December)

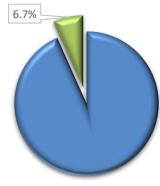
- Total # of streams = 2,754,623,601
- # of NZ Music streams = 227,061,655 (8.2%)
- Total # of Waiata Reo streams = 15,180,739 (0.6%)

Q3 2022 (July to September)

- Total # of streams = 2,470,587,089
- # of NZ Music streams = 191,680,186 (7.8%)
- Total # of Waiata Reo streams = 14,850,375 (0.6%)

Same quarter last year: Q4 2021 (Oct to December)

- Total # of streams = 2,701,389,937
- # of NZ Music streams = 245,690,789 (9.1%)
- Total # of Waiata Reo streams = 19,388,368 (0.7%)



■ NZ ■ Reo





Data notes:

All data is collected by Recorded Music NZ/Radioscope directly from the sources indicated below. In the majority of instances data is supplied digitally and these sources may change from time to time.

The methods of determining data inclusion within each particular categorisation is in alignment with the Official NZ Music Charts terms and conditions. These terms and conditions specify streaming, single and album parameters and are available on Recorded Music NZ's Official NZ Music Charts website here: https://nztop40.co.nz/assets/Chart-Rules-June-2022.pdf

If you have any questions relating to the data collection or methodology please contact Recorded Music NZ. www.recordedmusic.co.nz

Contributing Data Sources:

<u>Streaming:</u>		Radio:	
Spotify	The Breeze	531 PI	KAOS
Apple Music	The Edge	Base FM	Tainui FM
YouTube	More FM	Radio Wanaka	Tahu FM
	ZM	Hokonui	Atiawa Toa
Physical Sales:	The Rock	Pulzar	Nga Iwi FM
JBHiFi	The Hits	Coast FM (Greymouth)	Radio Waatea
MightyApe	Mai FM	The Station	Moana AM
Flying Out	The Sound	The Most	Kia Ora FM
Marbecks	Coast	Radio Control	Ngati Hine FM
Real Groovy	Magic	Anthemz	Tautoko FM
Slowboat	Radio Hauraki	QFM	The Heat
MerchMe	Flava	Peak FM	Te Arawa FM
MerchFan Physical	George FM	100 Point 3 FM Timaru	Te Korimako
Southbound	Gold	Lake FM	Awa FM
Flying Nun (Wgtn)	Life FM	Timeless Taupo	Ngati Porou
Vinyl Countdown	Brian FM	Beach FM	Raukawa FM
Relics	Radio Rhema	Generator	Sun FM
My Music Taupo	Niu FM	KAOS	Radio Kahungunu
The Warehouse	bFM	Anthemz	Tumeke FM
Penny Lane	Star	QFM	Turanga FM
K-Pop NZ	rdu	Peak FM	Tuwharetoa FM
Love Police Physical	Active 88.6FM	100 Point 3 FM Timaru	Te Upoko O Te Ika
Townsend	Radio 1	Lake FM	Maniapoto FM
Direct To Consumer	Bayrock	Timeless Taupo	Te Hiku O Te Ika
	1XX	Beach FM	Sunshine FM
<u>Digital Sales:</u>	Tahi	Generator	
iTunes			
Bandcamp			



Direct To Consumer